



TELEPHONE
310.326.5500

2780 SKYPARK DRIVE, SUITE 410
TORRANCE, CALIFORNIA 90505

FACSIMILE
310.326.5113

TO: Potential Customers of Fullmer
FROM: Bill Cunningham
Tuffli Company, Inc.
DATE: December 1, 2011

During the past 15 years, Fullmer has built more than a dozen buildings for me in the Inland Empire, both when I was with my previous employer and also some here for Tuffli Company. I have known Bob and Jim Fullmer for almost twenty years and besides knowing them as business acquaintances, I consider them friends.

A few years into my relationship with Fullmer, Bob introduced Brad Anderson and Brad has been my "go to" guy ever since. We involve Brad in our projects from the earliest conceptual discussions to long after completion (in that rare occasion when we might need a subcontractor to perform some follow-up work). Brad gives us construction input during all phases of development. He studies our projects fully and knows our drawings, schedule and budget extremely well. Having Brad on our projects is like having a construction person on staff.

If you value quality, professionalism and minimal problems I recommend, without equivocation, the Fullmer companies for your building needs.

A handwritten signature in blue ink that reads 'Bill Cunningham'.