

Trammell Crow Company

August 12th, 2011

Fullmer Construction
1725 S. Grove Avenue
Ontario, California 91761
Attn: Robert Fullmer

Re: Fullmer Construction Partnership

Bob,

Trammell Crow Company wishes to express our appreciation of Fullmer Construction for the building partnership formed between our two firms that have successfully produced high quality, on budget projects in Southern California for over 15 years. Our Staff trusts the Fullmer leadership team to perform at a high level of competency on all issues including attention to detail in the preliminary stages of pricing a project thru project closeout. But the most important reason for our trust of Fullmer is the honesty and genuine quality of the people employed by Fullmer Construction. The common core beliefs of honesty and quality are shared by our firms and form the basis of our current relationship and the legacy of what we develop.

Trammell Crow Company looks forward to developing a number of projects in Southern California in the coming year and we shall count on the continued support of the professionals that make up the Fullmer Construction Team.

Please feel free to contact me any time if you have any ideas, or request, that further improve our working relationship.

With best regards,

David J. Drake
Senior Vice President
Trammell Crow Company